



# ANNUAL REPORT

SEASON 2023

FY 2022-2023

**SOUTHS RUGBY UNION CLUB INCORPORATED**

To be presented at the Annual General Meeting, Chipsy Wood Oval, Annerley. 24 November 2023



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## OFFICE BEARERS

<b>Patron:</b>	Andrew Slack
<b>President:</b>	Vacant (Previously Chris Hourigan, Jason Leslie – interim).
<b>Treasurer:</b>	Brett Whalley
<b>Secretary:</b>	Phil Bradley
<b>Senior Rugby Committee:</b>	Adrian Rowan, Taffy Longman
<b>Junior Rugby Committee:</b>	Ruth Lythall, Craig O'Shea
<b>Director of Rugby:</b>	Garrick Morgan
<b>Club Administrator:</b>	Jane Williams
<b>Registrar:</b>	Dafydd Griffiths
<b>QRU Delegates:</b>	Phil Bradley, Garrick Morgan, Jane Williams
<b>Grades Coaches:</b>	1 <sup>st</sup> Grade: Garrick Morgan, Graham Herlihy, Tony Daly, Damian McInally, Ray Thomas, Darren Reece and Allan Edwards 2 <sup>nd</sup> Grade: Nick Foley, Craig Kassulke 3 <sup>rd</sup> Grade: Mikey Baice, Adney Anitema 4 <sup>th</sup> Grade: Luca McGrath-Volau 5 <sup>th</sup> Grade: Todd Harland Managers: John Dinnen, Paul Boylan, Alex McCardle Michael Nguyen and Sheree Brittain
<b>Premier Rugby Coordinator:</b>	Paul Taffy Longman
<b>Women's:</b>	Head Coach: Dave Baldwin Manager: Lotti Wilson Assistant Coach: Jessica Salolele Assistant Coach: Matthew Bennet
<b>Colts:</b>	Colts 1: Cian O'Connor, Luke Samoa, Glenn Brown Colts 2: Scott Parlane, Clements Steenkamp, Shaun Crooks Colts 3: Shaun Crooks, Cian O'Connor, Glenn Brown Colts 4: Pat Nason, Criag Fitzsimmons
<b>Club Doctors:</b>	Marianna Zukiwskyj, Pat Clancy
<b>Club Physiotherapist:</b>	Jacob Lawrence
<b>Club Seniors S &amp; C</b>	Science of Fitness
<b>Club Captains:</b>	Jackson Clarke, Megan Orgill
<b>Disciplinary Committee:</b>	Daniel Hannay, Nikki Scott-Smith, Chris Hansel
<b>Commercial Manager:</b>	Ian Filipo
<b>Communications &amp; Social Media:</b>	Craig O'Shea, Ian Filipo
<b>Grants &amp; Capital Works:</b>	Chris Hourigan, Simon McNeven, Seth Long, Phil Bradley
<b>Field Maintenance:</b>	Bob Hammond, John Minelli, Marty Bock, Isaac Box, Justin Kelly, Billy York
<b>Auditor:</b>	Lakehouse Accounting
<b>Events &amp; Fundraising:</b>	Toni-Ann Roehrig, Bianca Long
<b>Pacific Cultures:</b>	Santo Talefenua
<b>Constitutional Advisor:</b>	Rod O'Sullivan
<b>7's Program:</b>	Luke Samoa, Gavin Broderick, Adney Anitema, Mikey Baice
<b>Game Day Administration:</b>	Luke Purcell, Peter Ascough
<b>Souths Rugby Foundation:</b>	Andrew Jago (Treasurer), Kate Parry (ASF Liaison)



## LIFE MEMBERS

### LIFE MEMBERS

1959 – R.A. Wood  
1959 – E. Bonis  
1960 – T. N. Betts O.A.M  
1961 – K. Betts  
1965 – H. Southgate  
1969 – H. Gray  
1970 – I. Thomas  
1970 – M. Baker  
1971 – B. D. Eames  
1971 – I. Moriarty  
1972 – R. Constant  
1972 – A. O'Brien  
1975 – W. Allan  
1976 – W. Brazier  
1978 – K. Deighton  
1981 – C. A. Mole  
1982 – T. F. Seage  
1983 – T. Tesch

1986 – P. Daley  
1989 – O. Lapworth  
1990 – R. B. Maclean  
1991 – A. B. Toohey  
1992 – D. P. Hoyland O.A.M  
1993 – P. B. White  
1997 – K. Culla  
1998 – R. Spence  
2000 – R. Rea  
2006 – P. Rodgers  
2006 – W. Brammer  
2007 – G. Lane  
2008 – I. J. Cameron  
2010 – T. Whalley  
2010 – N. Cannon  
2013 – F. Kefu  
2013 – S. Mafi  
2013 – C. Kassulke

### LIFE MEMBERS

#### (JUNIOR CLUB TO 2016)

Errol Bailey  
Margaret Bailey  
John Dewar  
Mary Dewar  
Nev Francis (dec)  
Robert (Bob) Hammond  
Chris Hourigan  
Tony Lacaze (dec)  
George Lane  
Bernie Lawless (dec)  
Stuart Pursall  
Nick Savage (dec)  
Julie Savage (dec)  
Barry Wilkin (dec)  
Peter Rodgers  
Roslyn Rodgers

### LIFE MEMBERS COMBINED CLUB SINCE 2017

2017 – P. Ascough  
2018 – A. Evans



We acknowledge the Traditional Owners of Country throughout Australia  
And recognise their continuing connection to land, water, and community.

We pay respect to Aboriginal and Torres Strait Islander Culture and Elders past and present.



**Disclaimer:** This annual report of Souths Rugby Union Club Incorporated aims to provide a comprehensive overview of the club's activities, achievements, and financial performance during the stated period. While every effort has been made to ensure the accuracy, reliability, and completeness of the information presented herein, readers are advised that the report is based on data available at the time of publication. Circumstances and events subsequent to this report's preparation may have impacted the club's situation, performance, or outlook. Readers are encouraged to exercise their judgment and consult with appropriate advisors before relying solely on the information contained within this report for decision-making purposes. Souths Rugby Union Club Incorporated and its affiliates, officers, employees, or volunteers do not assume any responsibility for losses, damages, or consequences arising from the use of or reliance on the information provided in this report.



## COMMITTEE REPORT

The customary Annual Presidents report has been replaced by a committee report this year.

This is due to unexpected changes at committee level which resulted in an interim committee being appointed in mid-May 2023. Such changes were not insignificant and involved the departure of the Club President, Treasurer, Secretary, two senior rugby and one junior rugby committee members all of whom were elected during the 2022 AGM. This interim committee was formulated following requests from the remaining sitting committee members and involves longstanding members with current rugby club and competition knowledge as well as career experience and professional skills suitable to undertake the vacant roles. At this time and due to the extent of change, it was resolved to focus effort on tackling internal operational issues and not to appoint an interim President. Legitimacy and support in such an appointment comes best from Club members involvement and constitutional process. We felt the role of President at this time in Club, and rugby union history was so important it should only be decided by members.

Season 2023 was one of mixed fortunes for our club.

On the field in the Senior club, we saw a resurgence with Souths finishing second in the Doughty shield and a real chance of winning this in 2024 which the Club has not done since the 90's. Our flagship Premier team, led by Captain Kohan Herbert, had substantially improved performance with an agonisingly tight and close finish to the Top 4. We had four teams making Grand Finals and one premiership with our mighty Colts 2 side: well done to all involved. This year we fielded four Colts teams with three of those teams making it to finals and two to Grand Finals. A great improvement with all teams playing the game hard but in good sportsmanship. In the Junior club, we had three sides make it to Grand Final day with two teams successful, the U15 and U16 Black sides. Well done to our teams and coaches. Special mention to the U15 Black side who have now won three straight premierships in Division 1, a remarkable achievement. All our teams represented our club in the right manner and for that we thank all the players who put on the mighty black and white this past season. We would also like to especially thank our Director of Rugby, Garrick Morgan and all the fantastic coaches and managers and age-coordinators throughout the club for their hard work in getting all our teams on the paddock. More detailed run down on the Senior and Junior Rugby will be covered in this report.

On the representative front, many of our players achieved higher rep honours. Again, these will be listed later but special mention to John Bryant, Taj Annan, Harry McLaughlin-Philips, and Trevor King on their selection in the Australian U20 team. To Jake Kurbatoff who was awarded U20 Player of the Year. Will Nason, on his selection in the U19 Australian side and Finn Mackay was also selected in the U16 Australian team. Congratulations to all players who received higher honours, the future looks bright for Souths.

Of course, on field safety and success can't happen without massive off field support. This includes all the coaches and managers involved plus our club doctors Dr Marianna Zukiwskyj (Seniors) and Dr Pat Clancy (Juniors). Together with our physio Jacob Lawrence and our S & C team, they offer their service weeks in and week out. Also thank you to our ground announcer Danny Hoyland. A huge thank you from our club.



A special mention goes to the grounds and maintenance committee consisting of club stalwart Bob Hammond, John Minelli, Marty Bock, Isaac Box, Justin Kelly, Billy York. Improvements to the functional use and management of existing club assets, facilities and improvements to field condition and landscaping has taken many hours on a regular (weekly) basis. The ongoing commitment this year to consistently provide members and guests with a clean and safe environment is a credit to this team and is sincerely appreciated.

The committee would also like to acknowledge the work of the Queensland Rugby Union (QRU), the Brisbane Junior Rugby Union (BJRU), and the Queensland Rugby Referees Association (QRRRA) in coordinating the competitions, providing guidance and administration support.

Our Club Manager Jane Williams has been indispensable, in her efforts during this challenging year. Our functions team have created some great events and made special memories for our members including a standout Ladies Day. Thank you, Jane, Toni-Ann Roehrig, Bianca Long for your tireless efforts to make these events both fun and financially beneficial for the club.

Thank you to the members of the new Club Disciplinary Committee; Daniel Hannay, Nikki Scott-Smith and Chris Hansel. Each member of this group brings specialised experience, professional skills and advice to this difficult task that we are all lucky to benefit from. They perform this task on request, at very short notice, with impartiality and with the upmost integrity on behalf of the Club.

Also thank you to those who served on our sub-committees, both Senior and Junior. A special mention to Chris Hourigan and his team who have worked so hard in obtaining the various stakeholder approvals and successfully obtaining significant community grant funding, totalling \$1,075,000 since 2020. The building team will now plan and deliver the club redevelopment. Improvement to men's and women's dressing rooms and associated facilities is long overdue and vitally important for our players and coaching staff and strongly aligns with the club's strategic plan. Special mention also goes to Jason Leslie for his expert input across these areas.

We would also like to acknowledge Federal Member Graham Perret MP, State Member Mark Bailey MP, local Councillor Nicole Johnstone, Deputy Lord Mayor Krista Adams, and Lord Mayor Adrian Schrinner for their ongoing support of Souths.

As mentioned earlier, while the rugby side of Souths showed a marked improvement, the same could not be said for our off-field fortunes.

After a disappointing and controversial AGM last year our club has struggled to regain its footing, especially financially. The Treasurers report will follow, and we thank Brett Whalley for stepping into this challenging space. It's a challenge facing not only our Club but the game. It is one that can be overcome with planning, the right people, the right initiatives and stretch goals. Sometimes one step backwards is necessary to position for the next confident step forwards.

Understanding the community sentiment and engaging members after the 2022 AGM really mattered and the committee has now completed several future focussed initiatives including our first Club Members survey in a long time. The results are shared through our website, and there's more to come, but it has delivered a goldmine of positive and passionate comments. Additionally, a full governance review has been completed, an area you identified as a priority and major opportunity for improvement.



You also identified Club Values that led with *teamwork and respect* and the essential need for a united Club. Ensuring players and members receive timely, accurate information from the Club will also reduce the opportunity for misunderstanding or misinterpretation in our community.

Therefore, it is on your behalf then that all our members are asked to unite for the health of the Club. To put aside personal agendas and individual differences to work together for the greater good of Souths. The Club will ensure players and members receive timely and factual information to reduce the opportunity for misunderstanding and misinterpretation within our community. We trust with a healthier, well-informed, welcoming, and inclusive culture the Club will experience a surge in volunteers and member engagement. We ask you to get behind the new committee, offer assistance and support initiatives especially those aimed at fund raising. Every little bit helps whether it's time, money, or a pair of helping hands.

Australian Rugby Union has some great opportunities lined up: British & Irish Lions Tour 2025, Rugby World Cup Men 2027, Rugby World Cup Women 2029 and finally the Olympic Games: Rugby Sevens in 2032. These events form a decade of international rugby events in Australia and provide opportunities to boost participation and grow grassroots rugby. For our players to have every chance of success our Club needs to be ready for this once in a century line up of opportunity. We can do this together; it will take a united Club.

Finally, we acknowledge the invaluable contribution to Souths Rugby Union Club our sponsors make. Their loyalty and support, especially during a year of change that started tumultuously at our Club, is deeply appreciated. A heart-felt thank you to our Major Sponsors: Alceon, Hannay Lawyers, Smith's Lawyers, Nelson Australia, Vacenti and Gilbert and The Index Group, whom we hope to celebrate a ground-breaking 50-year relationship with in 2026.

In the Members Survey the community identified "Sponsors: engagement and relationships" as their top priority for our Club and future strategy. We all recognise the importance of what our sponsors do and cannot ever take it for granted.





We understand who you choose to support is personal and that competition for sponsorship is high. We also understand that choosing us gives us the responsibility to be an organisation you are proud to be associated with. 2024 will see a renewed focus on ensuring an appropriate return on your investment and demonstrating our genuine synergies:

Where **Alceon** offers institutional quality in a boutique setting. Souths aspires to offer a professional experience in a community setting. Your concerns are ours and we look forward to supporting eSuarve and Homeless Youth in any way we can.

**Hannay Lawyers** and Souths share uncompromising dedication to their work. We also seek to become the sought-after rugby union club, simply because of our professionalism, commitment, and fearless approach in achieving great results.

**The Index Group** and Souths share proven resilience through journeys of up and down, a clear vision and commitment to excellence. We are passionate about supporting funding and raising awareness for MND, on behalf of club legend Jeff McLean, with you.

**Gilbert's** commitment to equal opportunity and inclusivity in sport resonates soundly with our Souths community feedback.

**Smith's Lawyers** like you we want to keep it simple. And like you just because business and game plans keep it simple it doesn't mean we don't want to win!

Like the Vacenti family we are family. Our community identified Family as one of its enduring values.

And when **Nelson Irrigation** say "They've got your back" you know it's true; like our players when they step onto the pitch each Saturday. And at South's our people "stick around" too.

Our rugby vision is "to dominate the competition and fill our magpie hearts with pride."

We hope you will be with us to celebrate when we do".

Souths Rugby Union is a proud and resilient community rugby club that is lucky to have passionate, dedicated players, volunteers, and members, who we thank for choosing us. Our beloved Magpies are entering a period of renewal and growth. Binding tighter together, as a team, we look forward to a substantially improved 2024 for our Club, both on and off the pitch.

We are not the first Club to experience these challenges and certainly won't be the last.

It's what we all do next that counts.

#### 2023 Committee

(Phil Bradley, Adrian Rowan, Paul "Taffy" Longman, Ruth Lythall, Craig O'Shea, Brett Whalley)



## DIRECTOR OF RUGBY REPORT

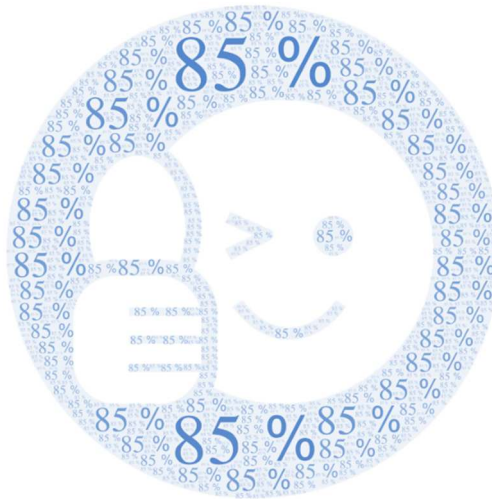
With nearly 300 players in Seniors, the Club demonstrated both depth and opportunity to grow. In 2023 Souths fielded 6 Open teams, 1 Women’s team, 4 Colts teams and an U18 Colts Lightning series team. A new head coach and coaching team for Premiers were appointed at the beginning of the season with the majority of hardworking and committed coaches and managers returning from 2022.

The team structures and numbers worked well overall. However, with no 6<sup>th</sup> Grade it was difficult for players to get sufficient playing time and managing big benches was unwieldy. A situation we will avoid in the future.

Whilst I accepted the new appointment as Director of Rugby half-way through the season, I’m looking forward to really progressing this over the next two years. The approach is to understand first, not assume, listen, and build relationships. The member and player surveys together with a coaching audit help to understand where challenges and opportunities lie and where support is needed. A collaborative approach to defining “The Souths Way”, a Souths Coaching framework, will benefit from input from many of us, both Seniors and Juniors, and I look forward to working together on this.

The Premier team finished 6<sup>th</sup> overall, an improvement from 2022 winning more games in 2023 than in the last three years combined. We’re on track and just getting started.

A well-attended Colts programme, led by Cian O’Connor with strong player engagement, and successful transitions from schools and juniors, his team of coaches enjoyed a very successful year. A great season resulted in Colts 1 in the Grand Final, losing in the last minutes, Colts 2 delivered an outstanding Grand Final win and Colts 3 making the semi-finals. Establishing closer relationships with Grades was a key finding from player surveys that we will be acting on in 2024.



Of survey respondents would recommend Souths Rugby Union – our goal is 100%

In Senior Player surveys, across all Grades, Colts and Women this rose to 95%.



## DOUGHTY SHIELD

The Doughty Shield represents overall Seniors performance during the season. A huge achievement for Seniors was finishing a close second to old rivals, Brothers. Considering the difference in organisational maturity and finance to the winners there is much to motivate, inspire and connect our community to help our Club strengthen and grow in order to compete and reach our full potential again.

# 2023 Doughty Shield

## Championship Ladder

POS	TEAM	TOTAL POINTS
1	 Brothers Rugby Club Albion (Seniors)	480
2	 Souths Rugby Union Club (Seniors)	440
3	 UQ Rugby Club	396
4	 Easts RUC Brisbane (Seniors)	388
5	 GPS Rugby Seniors	370
6	 West's Bulldogs Rugby (Seniors)	358
7	 Bond University	260
8	 Sunnybank Senior Rugby Club Inc	136

The vibrant support from home crowds gave players energy when needed and celebration when deserved. The streaming services from Stan meant that our games were available to Souths supporters wherever they were and at whatever time it suited to watch. Encouraging uptake of these in 2024 will ensure our sponsors receive great exposure and our members stays connected to our progress. The supporters who travelled to cheer the boys on at away games were treated to hard fought and entertaining games. Their presence was always deeply appreciated.

Congratulations to the Juniors on a strong showing and success in all ages and stages of the competition, including the Grand Finals and in particular the remarkable hat trick of three



Premiership titles to U15 Black. And an enormous thank you to all the junior players who pitch up every Saturday to play with their mates and represent the Magpies. You are our future.

It was an absolute pleasure to join the Juniors on a Wednesday and Friday night for coaching sessions. The willingness of kids to learn and their joy in playing footy is an instant energy boost. Connecting more with Juniors in a positive and constructive way over the next two years is a clear goal, growing how we train, support and celebrate with each other as one Magpie family.

The operational and commercial evolution of our beloved Club is essential to support the performance growth that is available to us. Reviews have been completed, actioning them is the next step and supporting them with appropriate policies, processes and guidelines. All of this can only be achieved with united community engagement and involvement.

With many changes at the Club during the season I have to personally thank every volunteer who stepped up to ensure our rugby programme continued to run effectively. It is impossible for a community rugby club to run without you and you are all appreciated.

Garrick Morgan  
Director of Rugby

My thanks to:

All 2023 committee members and Chris Hourigan as the outgoing President; especially those stepping into vacancies unexpectedly or mid-season Brett Whalley, Craig O'Shea, Phil Bradley, Adrian Rowan, and the Committee's Senior Rugby Portfolio Representative, which includes Grade Co-ordination, Coach and Player Liaison, Taffy Longman. And special mention to Camo who first contacted me about reigniting the performance at Souths Premiers. He is sorely missed in our community.

A special thanks to Ruth Lythall for all her energy, commitment, and hard work in this appointment and in particular for the legacy of a detailed operations manual for Juniors.

Club Administration: Huge thank you to Jane Williams helping me find my way around and the invaluable support that has been provided to all teams.



# PREMIER GRADE



PROUDLY SPONSORED BY



ENIXR™ BUILT



CE Denny Electrical



GUNNE TARANAWAY



## SOUTHS PREMIER GRADE PLAYERS 2023

- |                           |                       |                           |
|---------------------------|-----------------------|---------------------------|
| Alec McKay                | Harry McMahon         | Ryley Bieron              |
| Alofa Alofa               | Jackson Clarke        | Saiasi Qiokata            |
| Ben Murphy                | John Bryant           | Saipele Tamilo            |
| Caleb Brown               | Joseph Veramu         | Sam Mataafa               |
| Callum Lauder             | Josh Vuta             | Samual Von Blanckensee    |
| Chace Carey               | Kalaveti Kanatuba     | Sean Farrell              |
| Christopher Bryan         | Kieran Whyte          | Senirusi (Sunny) Ratulevu |
| Corey Davis               | Kohan Herbert ©       | Taj Annan                 |
| Dante Santos              | Lachlan Stewart       | Theo Fourie               |
| Darren Otto               | Orlando Otto          | Thomas Parker-Ryan        |
| David Nicol               | Paul Vaigalepa        | Trevor King               |
| Declan Dinnen             | Phransis Sula- Siaosi | Tye James                 |
| Dereck Letcher            | Pierce Springall      | Willem Johnstone          |
| Dominic Thygesen          | Reagan Leslie         | William A Rutherford      |
| Faa Lafaitale             | Reece Meise           | Zach Shore                |
| Finn Hearn                | Riley Kerr            | Cullen Simpson            |
| George Francis            | Robbie Orr            | James Wood                |
| Harry McLaughlin-Phillips |                       |                           |

Thank you for your commitment, effort, and pride in representing Souths.



**Qld Reds Representatives:** Congratulations to Taj Annan, Phransis Sula-Siaosi, Harry McLaughlin-Philips, John Bryant



**Western Force Representatives:** Reagen Leslie



**Melbourne Rebels Representatives:** Theo Fourie



**ACT Brumbies Representatives:** Lington Leli



**Australia U20:** Harry McLaughlin Philips, Taj Annan, John Bryant, and Trevor King.



**Australian Barbarians Selected:** Willem Johnstone



**Australia U19:** Will Nason



**Australia U16:** Finn Mackay



**Australian Schools Rugby:** Liam Manu



**Reds Development XV:** Harry McLaughlin Phillips, John Bryant, Trevor King



**Mens Challenger XV:** George Francis, Phransis Sula-Siaosi, Kohan Herbert ©, Willem Johnstone, Sean Farrell, Jackson Clarke, Ben Murphy, Jake Kurbatoff  
**Coach:** Cian O’Connor



**Reds U19’s:** Jake Kurbatoff, Tommy O’Callaghan, Trevor King, Denzil Perkins, Harry McLaughlin-Phillips, Ryley Berton, Will Nason, Cadell Rees, Rourke Symonds, Willem Johnstone, Dominic Thygesen, Nick Sturdy



**Qld Reds Under 18’s Grey:** Will Nason, Dre-Dyn Cruze



## PREMIER GRADE REPORT

Scoring nearly 300 more points in first grade than in 2022, outstanding possession and the best defence record in the competition. There is so much for players and our community to be proud of in the 2023 season. Player discipline was generally excellent with one of the cleanest records in the competition. Our senior players worked hard to deliver wins and stick to the new game plan. It didn't always go our way, but no one could doubt the players commitment to win. Leading and in the Top Four for much of the season, the overall final position of 6<sup>th</sup> in no way reflects the full potential of this team.

Our safety record was excellent with a significant reduction in high level injuries. Restructured training schedules with run sheets provided in advance benefitted players and managed fatigue well during the season.

An enjoyable pre-season camp with a squad of around 60 players and 12 support staff of coaches and managers focussed on standards, fitness, skills, and team building.

Pre-season games with Maroochydore, Norths, Wests and Bond Uni set us up well for a flying start into the season. We focussed on implementing new game plans, defence structures and becoming a team.

Our strategy in 2023 was the foundation year of a three-year plan. We played a direct and connected game, to build a solid foundation for 2024. Catch, Pass, Support is a lynchpin of the. evolving gameplan and will continue to be a focus moving forwards.

The Premier team became known as a force to be reckoned with again. Captain Kohan Herbert had a stand-out season, leading by example on the pitch, in the toughest moments. Gritty, resilient, tough play was balanced with the focus of the season growing a rock-solid team with heart. Players who have each other's backs, are growing as great people, who communicate well and understand their roles.



It took teamwork, connection on and off the field and was underpinned by family values.

The team did the “Doubles” on four teams: Uni, Norths, Sunnybank, and Easts. It has been seven years since this has happened on Uni and Easts. Winning away always takes strong self-belief from the team and it was great to see.

Conversely four teams that did the Double on us were (Brothers, GPS, Wests, Bond), this highlights the need for our game to evolve and for consistency to become a foundation block for this team.



## 2023 SEASON RESULTS

<b>Souths 41</b>	<b>v Norths 3</b>
<b>Souths 18</b>	<b>v UQ 14</b>
<b>GPS 36</b>	<b>v Souths 33</b>
<b>Souths 26</b>	<b>v Wests 27</b>
<b>Norths 20</b>	<b>v Souths 38</b>
<b>Easts 39</b>	<b>v Souths 43</b>
<b>Souths 26</b>	<b>v Brothers 29</b>
<b>Sunnybank 17</b>	<b>v Souths 24</b>
<b>Souths 28</b>	<b>v Bond 45</b>
<b>Uni 12</b>	<b>v Souths 26</b>
<b>Souths 17</b>	<b>v GPS 27</b>
<b>West 30</b>	<b>v Souths 19</b>
<b>Souths 26</b>	<b>v Easts 10</b>
<b>Brothers 48</b>	<b>v Souths 15</b>
<b>Souths 52</b>	<b>v Sunnybank 5</b>
<b>Bond 38</b>	<b>v Souths 31</b>

These results show a huge improvement and are the result of teamwork and commitment from both players and coaches. Losing margins were low with no whitewash games and players who never gave up.

Stand out games during the season that were intensely competitive and highly entertaining include: winning away at Easts which showed our full potential, winning against Sunnybank by 50 points and the exciting final game against Bond which had us 20 points ahead at one stage and should have been a win.

Representative players away for pivotal games, affects all our teams in a waterfall effect. It always affords other players great opportunities to step up and shine which is essential. However, we need to ensure capacity and capability exists across Seniors to manage this perpetual challenge without loss of performance for any team.

Players surveys across all Senior teams to understand baseline satisfaction and engagement were extremely positive with results to be shared with the community.

In summary 2023 was a strong foundation year of a new strategy, and one to be proud of. 2024 will see both coaches and players stretch our professionalism and expectation levels to reach our full potential. We’re aiming high, focussed on nailing wins and looking forward to your support on our journey to the top.





Enormous thanks to:

**Premier Rugby Coaches:** Special mention to Graham Herlihy (my long time and valued coaching partner who now retires), Ray Thomas, Tony Daly, Damian McInally, Darren Reese and Allan Edwards (who despite huge health challenges, found time and energy to give to our programme). And guest coaches: Toutai Kefu, Trevor Leota and Dan McKellar.

**Premier Rugby Coordinator:** Paul Taffy Longman

**Managers:** John Dinnen, Paul Boyland, Alex McCardy. Our team wouldn't even have been out of the changing rooms without you! Our unsung heroes.

Special mention also to our Volunteers of the Year Santo Talefenua and Sheree Brittain

**Game Day & Administration:** Peter Ascough and Sean Currin

**Physio:** Jacob Lawrence was proactive and closely connected to player and team needs which helped to both reduce and prevent injuries. The only comment from our player surveys was the service was so good a booking system would help manage demand!

**Physical Trainer:** Billy Rutherford provided measurable improvement across the teams fitness with individually tailored and team programmes.

Garrick Morgan  
Head Coach Premier Grade



## SOUTHS GRADES 2023 SEASON SUMMARY

The Souths Grades for the 2023 season witnessed diverse performances across multiple divisions, showcasing both triumphs and challenges. 5th Grade emerged as the Minor Premiers with an impressive record of 9 wins, 1 draw, and 0 losses during the regular season. However, they faced a tough defeat against Brothers in the Grand Final, concluding with a close scoreline of 40-36. Additionally, 4th Grade also secured the Minor Premiership with an outstanding record of 12 wins and 2 losses but encountered a setback in the Grand Final against Brothers, finishing with a score of 23-14. Meanwhile, 3rd Grade, and 2nd Grade experienced varying degrees of success and challenges throughout their respective campaigns.

### 2<sup>ND</sup> GRADE



The 2nd Grade team delivered a mixed performance throughout the season, finishing 4th overall with 10 wins and 6 losses. Their journey saw them secure a spot in the semi-finals, where they faced a tough defeat against Easts, concluding with a scoreline of 28-15. While their season had its share of victories and setbacks, their ability to reach the semi-finals demonstrated their competitive spirit and potential. Stand-out performances from Sean Farrell, Sapele and Matt Hammond galvanised the team to dig deep when it counted. Gutsy, hardworking, dogged persistence are the trademarks of this year's performance and one to build on in 2024.

#### Enormous thank you to:

**Head Coach:** Nick Foley

**Assistant Coach:** Craig Kassulke

**Manager:** Alex McCardle

**Manager:** Paul Boylan



## 3<sup>RD</sup> GRADE

The 3rd Grade team faced a challenging season, finishing 6th overall with a record of 7 wins and 9 losses. Their campaign was marked by ups and downs, encountering difficulties throughout the season. Despite the challenges faced, the team displayed resilience and determination, striving to compete at a high level in every match. Providing the right platform to realise this team's potential will be a focus in 2024.

**Thanks to our coaches and managers:**

**Head Coach:** Mikey Baice Head

**Assistant Coach:** Adney Anitema

**Manager:** Sheree Britain

## 4<sup>th</sup> GRADE



4th Grade's Exceptional Season and Grand Final Outcome.

4th Grade displayed remarkable consistency and strength, securing the Minor Premiership with an impeccable record of 12 wins and 2 losses during the regular season. Their dominant performance highlighted their skill and determination on the field. However, their Grand Final encounter against Brothers ended in a 23-14 defeat. Despite the loss, their outstanding regular season performance showcased their capabilities. We look forward to 2024.

**Thanks to:**

**Head Coach:** Luca McGrath-Volau



## 5<sup>th</sup> GRADE



The 5th Grade team showcased dominance during the regular season, earning the title of Minor Premiers with an impressive record of 9 wins, 1 draw, and 0 losses. However, despite their commendable efforts, they were unlucky in a very close Grand Final against Brothers, ultimately falling short with a narrow margin. Final score 40-36. Nonetheless, their exceptional season reflected their skill as a competitive unit.

### Thanks to:

**Head Coach:** Todd Harland

**Manager:** Michael Nguyen

The Souths Grades' 2023 season had a mix of accomplishments and challenges across different divisions. While 5th Grade and 4th Grade secured Minor Premierships, their Grand Final defeats showcased the intensity of competition in those crucial matches. Meanwhile, 3rd Grade, and 2nd Grade encountered varying levels of success and difficulties, highlighting the competitive nature of the league. Overall, each team exhibited resilience, talent, and determination throughout the season, contributing to an eventful and competitive year for Souths Rugby.



## COLTS

### COLTS 2023 SEASON RECAP



The Colts 2023 season witnessed remarkable performances across multiple divisions. Our Colts 1 team were exceptional throughout the season, securing the top spot but narrowly missing out on the Grand Final victory against Brothers, ending with a final score of 29-22. Meanwhile, Colts 2 finished 2<sup>nd</sup> on the table and clinching the Premiership with an outstanding win against Brothers, triumphing with the same scoreline of 29-22. Colts 3, despite a commendable overall performance, faced a setback in the semi-finals against UQ. Additionally, Souths Colts 4 made an impressive mark in the 2023 Tuckey Cup, finishing in 5th place and delivering an outstanding season.



**Colts 1:** Colts 1 emerged as the frontrunners during the regular season. Their exceptional teamwork secured the top spot. Despite their great performances, the team faced a tough defeat in the Grand Final against Brothers, resulting in a 29-22 scoreline. Nevertheless, their consistent performance throughout the season reflected their talent and potential, establishing them as formidable contenders with a lot of players returning for Season 2024.



**Colts 2:** Colts 2 had a great season, securing 2<sup>nd</sup> on the table. After a nailbiter in the semi-final, they fought hard in the final against Brothers. In another thriller, Colts 2 managed to edge past Brothers, claiming the Premiership title with a hard-fought 29-22 victory. Their ability to rise to the occasion under pressure highlighted their strength as a cohesive unit.



**Colts 3:** Colts 3 exhibited commendable performance throughout the season, securing the third position overall. Despite their consistent efforts, they faced a setback in the semi-finals against UQ, resulting in an unfortunate exit from the competition. Nevertheless, their display of skill, determination, and teamwork throughout the season was commendable, reflecting their competitive spirit and resilience on the field.

**Colts 4:** In the 2023 Tuckey Cup: Souths Colts 4 had a strong start to the season, however after a few narrow losses towards the end of the year, they finished joint 4th place. Their impressive performance demonstrated their growth and potential, making a significant impact despite the intense competition. Their dedication and commitment throughout the season was evident, this group will build on this for next year.

The Colts 2023 season was an overall success with intense competition across all divisions. While Colts 1 and Colts 3 faced challenges in crucial encounters, Colts 2 celebrated a triumphant Premiership victory. The season served as a testament to the dedication of the players and coaching staff, it sets up for an exciting 2024.



Sat, Aug 26, 2023, 10:45 AM  
Ballymore Field 1

  
Brothers Colts 2

**22**

vs

**29**

  
Souths Colts 2



**Congratulations to our representative players:**



**Australia U20:** Harry McLaughlin Philips, Taj Annan, John Bryant, and Trevor King.



**Australian Barbarians Selected:** Willem Johnstone



**REDS Development XV:** Harry McLaughlin Phillips, John Bryant, Trevor King



**Mens Challenger XV:** Kohan Herbert ©, Willem Johnstone, Jake Kurbatoff  
**Coach:** Cian O'Connor



**REDS U19's:** Jake Kurbatoff, Tommy O'Callaghan, Trevor King, Denzil Perkins, Harry McLaughlin-Phillips, Ryley Bierton, Will Nason, Cadell Rees, Rourke Symonds, Willem Johnstone, Dominic Thygesen, Nick Sturdy



**Qld Reds Under 18's Grey:** Will Nason, Dre-Dyn Cruze

**COLTS PLAYER OF THE YEAR**

A special mention to Jake Kurbatoff who was awarded the U20 Player of the Year. A deserving reward for the hard work Jake put in all year. Congratulations on receiving this highly prestigious honour.



This award has even greater significance for the club on the basis that it was won last year 2022 by Harry McLaughlin-Phillips.





## WOMEN'S PREMIER GRADE



### WOMENS PREMIER GRADE 2023 REPORT

2023 was another strong year for the Women's Rugby Program at Souths, building upon the foundations laid in 2022. The season saw a significant change in the playing group, with 22 new girls joining the team, including current and former Qld Reds players, Carola Kreis and Lucy Lockhart and Melbourne Rebel, Easter Savelio. In addition to the new players, the group also farewelled several players but did so for a noble cause – to give birth to future Magpies.

The season started strongly with a 72-0 win against Norths, however consistency was the issue, with the side unable to string back-to-back wins together in the first round. Despite this, losses were hard fought affairs, with the side picking up several losing bonus points. At the mid-way point of the season, this left the group in 4<sup>th</sup> spot and in a realistic position to challenge for a maiden finals berth. Injuries to key players proved costly however and the side finished the season in 6<sup>th</sup> spot.

The technical skills of the group improved significantly from the previous season and that was due to the excellent work of forwards and backs coaches, Matt Bennett, and Jess Saolele respectively. Thanks must go to Matt and Jess for all their work and the enormous contribution that they have made to the playing group over the last few years. Thanks also goes to the team manager, Charlotte 'Lotti' Wilson, who worked tirelessly to keep the program running and on track.

Special mention must also go to all our girls in representative programs, including newly minted Melbourne Rebel Hollie Twidale, who has been signed for the 2024 season.

The season concluded with a change in coaches, with Dave Baldwin stepping aside. The club has moved quickly to fill the important role, with the appointment of former Samoan international,



Trevor Leota. The appointment highlights the importance of the women’s program to Souths, and we are excited to see what 2024 brings.

There is substantial opportunity to grow the Women’s Team and integrate into our Club culture and environment. This was highlighted by constructive and positive feedback in a survey. Our women represent an exciting and growth area of the sport, and we need to provide them with every opportunity to realise their potential.



### WOMENS PREMIER GRADE PLAYERS 2023

- |                    |                 |                  |                                   |
|--------------------|-----------------|------------------|-----------------------------------|
| Joanna Sivoinavatu | Linnea Hokanson | Ellie Draper     | Tabitha Cleary                    |
| Laiyah Sevealii    | Larana Thomas   | Debbie Burese    | Alexandra Middleton               |
| Keren Tuaana       | Asipau Mafi     | Alekermay Tuanna | Veiongo Kolomatangi               |
| Carola Kreis       | Georgia Meise   | Georgia Wilson   | Soloi Ruby Finau                  |
| Gracie Wright      | Olivia Kefu     | Easter Savelio   | Jess Duffus                       |
| Alecia Pienaar     | Lucy Lockhart   | Sissy Marsters   | Taylor Bailey                     |
| Hollie Twidale     | Taleah Kahotea  | Megan Orgill     | Keren Tuaana                      |
| Mary Tuaana        | Tayla Delaforce | Laurie Dawai     | Crystal Solofa                    |
| Athea Volpe        | Keezjah Akana   | Shiela Asiata    | Georgia Meise                     |
| Keezjah Akana      | Eloise Schlecht | Linnea Hokanson  | Ngaupoko Sabine Destinee Marsters |

Thank you for your commitment, effort, and pride in representing Souths.

Enormous thank you to

- Head Coach:** David Baldwin
- Manager:** Lotti Wilson
- Assistant Coach:** Jessica Salolele
- Assistant Coach:** Matthew Bennet



**Congratulations to our representative players:**



**Reds Women Development XV:** Ellie Draper, Georgia Wilson



**Women Challenger XV:** Vei Kolomatangi, Mary Tuaana, Asi Mafi, Debbie Burese, Laiyah Sevealii



**2023 Oceania Rugby Women's Championship, Tonga:** Asipau Mafi ©, Agnes Solofa



**2023 Oceania Rugby Women's Championship, Samoa:** Easter Savelio



# 7'S REPORT



Our 7's teams competed well in all tournaments this year. Thanks to Luke, Gavin and the rest of the coaching staff. Thank you again to our sponsors. Hannay Lawyers, Alceon, TKM Constructions and Last Man Standing Brewing, we thank you for your ongoing support.





## CULTURAL ENGAGEMENT



This year saw another successful Islander Day event hosted at the club house on Saturday 15 July 2023. This night highlighted cultural delicacies, music and the dancing talents of Tongan, Samoan and Fijian groups within the club.

Cultural groups across the club also gathered following each home game. Thank you to Santo Tafefenua for continuing this strong tradition within the rugby community.



Post season saw the Fiji Nadroga 7's Team train at Souths in preparation for Fiji Day Brisbane Sevens tournament held on 12 October 2023.



## 2023 SENIOR AWARD WINNERS

Trophy	Winner	Presented by
Howard Southgate Memorial Trophy	Dom Bellars	Peter 'Doubles' Daley
Ripper Doyle Memorial for Best Defensive Player	Kohan Herbert	
Neil "Tiny" Betts Medal for outstanding achievement	Taj Annan	
<b>COLTS</b>		
Colts 4 Best & Fairest	Villiami Ofamo'oni	
Colts 4 MVP	Benno Cairncross	
Colts 3 Best & Fairest	Charlie Lockwood	
Colts 3 MVP	Jackson Goss	
Colts 2 Best & Fairest	Nicholas Sturdy	
Colts 2 MVP	Jack Hourigan	
Colts 1 Best & Fairest	Jake Kurbatoff	
Colts 1 MVP	Dylan Jones	
Graeme Constant Memorial Trophy for Most Promising Underage player	Dominic Thygeson	
Dan Egan Memorial Trophy for Most Improved Underage Player	Lington Leli	
<b>GRADES</b>		
5 <sup>th</sup> Grade Best & Fairest	Troy Johnston	Todd Harland
5 <sup>th</sup> Grade MVP	Daniel Orgill	Todd Harland
4 <sup>th</sup> Grade Best & Fairest	Freddy Uludole	Luca McGrath-Volau
4 <sup>th</sup> Grade MVP	Dominic Bellars	Luca McGrath-Volau
3 <sup>rd</sup> Grade Best & Fairest	Sireli Tagicakibau	Mikey Baice & Adney Anitema
3 <sup>rd</sup> Grade MVP	Jesse Brown	Mikey Baice & Adney Anitema
2 <sup>nd</sup> Grade Best & Fairest	Sean Farrell	Craig Kassulke
2 <sup>nd</sup> Grade MVP	Preston Springall	Craig Kassulke
Index Trophy for best player in a Grand Final	Dre-Dyn Laban	Peter 'Doubles' Daley
Gregg (Goofy) Forster Memorial Trophy for player with most potential	John Bryant	Peter 'Doubles' Daley
Bert Cottrell Memorial Trophy for Most Improved player	Robbie Orr	Peter 'Doubles' Daley
100 Games	Con Timu	
	Patrick Bergin	
	Cameron Davis	
	Pierce Springall	
	Matt Canham	
200 Games	Jonathon Sheck	



## 2023 SENIOR AWARD WINNERS

<b>300 Games</b>	Simon Lindop	
<b>100+ Points in a Season</b>	Connor Brunswick Ryley Bierton	

<b>Trophy</b>	<b>Winner</b>	<b>Presented by</b>
<b>Damien Drew Memorial Trophy for Outstanding Service</b>	Brett Johnstone	Andrew Slack
<b>"Chipsy" Wood Memorial Trophy for Clubperson of the year</b>	Sheree Brittain & Santo Talefanua	Andrew Slack
<b>Bob Bergin Memorial Trophy for Magpie of the Year</b>	Mary Tuaana	Andrew Slack
<b>Women Best &amp; Fairest</b>	Hollie Twidale	Martin Lippiatt
<b>Women MVP</b>	Leka Tuaana	Martin Lippiatt
<b>President's Trophy for outstanding Club Player Member</b>	Callum Lauder	Martin Lippiatt
<b>Eddie Bonis Memorial Trophy for Club Captains</b>	Megan Orgill Jackson Clarke	Martin Lippiatt
<b>Premier Grade Best &amp; Fairest</b>	Kohan Herbert	Garrick Morgan
<b>Premier Grade MVP</b>	Harry McLaughlin-Philips	Garrick Morgan



## JUNIOR RUGBY REPORT

In the year 2023, Souths Rugby Club witnessed significant achievements and milestones across various aspects of the organisation. This report provides an overview of the key highlights and activities undertaken throughout the year.

### **Membership and Teams:**

Junior Colts training kicked off our 2023 season starting on Saturday 14 January. Muster night Friday 10 February began the rest of the Junior 2023 season. A total of 430 junior registrations, 58 registered coaches and managers, and 27 junior teams marked a strong start to the year.

The Junior Rugby Committee convened on Sunday, February 5th, for its first meeting, welcoming Dan Madden as the new U13 Age Coordinator.

A successful Junior Working Bee on the same day saw approximately 25 volunteers contribute to the maintenance and cleaning of the grounds and junior clubhouse.

### **Player Development and Training:**

New jerseys were provided to all Junior teams in 2023, with a strategic plan to utilise them for the next five years.

Five successful coaching professional development sessions were organised in collaboration with Brisbane Junior Rugby Union (BJRU), held at Souths Senior Rugby Club with a fantastic coaching attendance.

The club entered the Junior Colts Lightning Series competition from 18 February to March 16, 2023, boasting a team of 24 players.

### **Club Growth & Development:**

A targeted advertising campaign focused on players U10-U16 resulted in an increased 405 Junior registrations and 24 Junior Colt registrations by the end of the season.

Our Nev Francis Day, in recognition of one of the longest serving Junior presidents was held the first weekend of March.

We developed the pre-season competition starting at the end of February and hosted other clubs including Sunnybank, Easts, Wests, Redlands, Helensvale Hogs, and Wynnum over three weekends in preparation for our Rugby Season.

35 modified rugby participants (Coaches Riley, Lachlan & Rose Wigan and Chloe McNeven), 24 Mini Magpies (Coaches Maggie Stafford, Isaac Baice, Connor Lythall and Caleb Lindop), and measurable improvements in the U13 Magpies' game (Coaches Max Morgan, Jack Hourigan and Darcey Rowan).

Special coaching sessions by Garrick Morgan, Tony Daly, Damian McNally, and Cullen Simpson, contributed to the Junior players' development from U8-U16s, cementing a greater synergy between the Juniors and Seniors.

Our 3-day Easter Junior clinic provided further opportunities for our Junior Magpie community to grow and develop as players.

The U10's & U11s had the opportunity of competing in the BJRU Development Carnival at Wynnum.





We created a Junior referee contact list to aid and assist our U6-U9 junior teams in finding referees. Developing and encouraging our U14+ Junior players to gain their referee accreditation.

**Acknowledgments and Appreciations:**

A Thank You evening was organized on 1 September to express gratitude to coaches and managers for their dedication as volunteers.

Special mention must go out to Adrian Rowan who has been coaching at the club since the year 2000 as part of Premier Grade. His coaching journey has continued across consecutive years and extended through into the junior club, which included a Premiership this year in the U16s. Twenty-Three (23) years is a massive coaching milestone. Your humble contribution (including that of your family) has positively contributed to the development of many players, families, other coaches, and the broader Magpie Community and is worthy of the highest recognition.

Appreciation extended to BBQ heroes, touch judges, medics, field marshals, supporters, and Dafydd Griffiths as the registrar – without whom the club would not operate.

Recognition of the Spotto family's continued support and donations of vegetables for BBQ, with a special mention of Primo bacon and hotdog donation from U13's Ian McGuicken. Thank you to Viking, Double Dare Design, Oztix, BCC and all our other sponsors of Junior Rugby Tours.

Thank you to Hungry Jacks and Maccas for their Best Player of the Match awards. Keenly fought for each week!

The Junior Grounds volunteers are acknowledged for their efforts in line marking, mowing, and maintenance.

**Achievements and Success:**



Five Junior teams reached the prelim finals, with three teams progressing to the Finals. U14 Souths Black Div 2 Runners Up, U15 Souths Black Div 1 Premiers and 3-Time Champions, U16 Black Div 2 Premiers.

Successful representation in Metropolitan North, East and West competitions, and BJRU junior rep competitions across U12, U13, U14, U15, and U16 teams.



**Qld Reds Under 18's Grey:** Will Nason, Dre-Dyn Cruze



Congratulations to Finn Mackay for making the Australian U16 Squad. The Souths boys that made the U16 & U19 Reds teams, Will Nason, Ryley Bierton, Denzil Perkins, Cadell Rees Finn Mackay & Trent Picot for representing Souths in the Super Rugby teams and the U16 & U19 Reds.



Congrats to Liam Manu competing in the Australian Schools Rugby.



Jacob Ranasinghe and Chris Manu for winning the Brisbane City v Country U13 games.  
Maggie Stafford for competing in the U13 girls City vs Country games.



Acknowledgement of Finn Mackay, Trent Picot and Ryder Koia for participating in the **Emerging Reds Cup U16 White** team.



**The U15 Emerging Reds** selections from Souths were Archie Illott, Bradley Smith, Rohan Clancy, Thomas Gainer, Flynn Corbett, Isaac Kefu, Manasa Vunibola, Heath Tilcock, and Jeremiah Harbottle.



**BJRU Simon Abubakar carnival Souths players:** Hamish Carswell, Hugo Harvey, Luka Poulaxis-Leituvae, Archie Stafford, Raiden Tsunoda, Noah Vulivuli, Nicco Koia, Lachlan McDonald, Ronan O’Sullivan, and Mathew Roehrig.



**Winning Best Club spirit from the MRP crew in June.**

### Infrastructure and Development:

The successful application of government grants enabled the refurbishment of the Souths clubhouse and the creation of dedicated female change rooms.

The launch of the Junior Swoop Cafe and the introduction of the meatball sub on Wednesday training nights improved the Junior food offerings. The morning coffee was a welcome addition.

### Community Engagement:

We had the pleasure of hosting the Qld Reds visiting players in March - Phransis Sula-Siaosi, Ellie Draper, and Taj Annan. Our own club captain Megan Orgill also made time to visit our junior female players, demonstrating pathways and offering advice and encouragement.

Our U15’s had the pleasure of hosting and playing the touring Tuggeranong Vikings on Sunday in April.

Collaboration with the Souths Foundation facilitated the setup of the “75 club”, aiming to enhance Souths rugby pathways, buildings, and fields. 1/3 of the way through our fundraising target ensures we are well on the way to meet our 2024 club obligations. Special mention to Andrew Jago (Souths Rugby Foundation - Treasurer) and Kate Parry (Souths Rugby Foundation - Australian Sports Foundation (ASP) Liaison) for their ongoing cooperation and support with these endeavours.

Active participation in Souths fundraising efforts and events, including the Seafood lunch, Mothers of Magpies cocktail event, Souths ladies’ day, Old Boys Day, and Islander Day encourages our South’s community in unity as well as providing much needed fundraising to support our club.

68 Junior Magpies from the U11 & U12 age groups travelled successfully down to Coogee on 8<sup>th</sup> – 10<sup>th</sup> Sept for their tour. Winning more games than lost, we proudly returned our Coogee trophy to Souths, ready for next year’s Coogee teams to visit us.

Souths trophy day 2 September ran differently to previous years, with three staggered presentations inside the club house and a fete like atmosphere outside.



Acknowledgement and appreciation to the Siganto foundation that provide financial assistance to Junior families with multiple children including funding for Coogee, uniform and fee assistance and other support for Souths families in need.

**Looking Ahead:**

As Souths Rugby Club reflects on the accomplishments of 2023, the anticipation for the celebration of Souths' 75th year and a commitment to continued growth and success in the rugby community remains high. The club remembers and honours those members of the community, including life member Ian Cameron, who are no longer with us.

In 2024, Souths Juniors aims to create a database of skills medics to utilise during the season. This will be coordinated by our club doctor Pat Clancy.

We will continue to improve the relationship between the Senior and Junior sections of the club, with the establishment of the Coaches Club and Garrick Morgan continuing to liaise with our Junior coaches, providing upskilling opportunities and improving our coaching retention and recruitment.

Our 2024 goal at Souths is to ensure that Code of Conduct complaints, child welfare and safety issues, concussions/injuries and any game sanctions are reduced. Whilst we are a lot lower than other clubs, there is always room for improvement. We aim to complete this through ongoing education of all members and volunteers and a continuous message of excellence and continuity so we can all strive to represent Souths with pride. We are working with the QRU on our Child Youth Risk Management Strategy, a requirement with Blue Card Services, to strengthen governance in this area. All members are encouraged to explore their online resources to understand their individual obligations.

We are constantly seeking input and help from our Souths Community. Ideas, suggestions, and assistance in improving our Souths offering is warmly welcome.

Souths Rugby Club expresses gratitude to all members, volunteers, and supporters for their invaluable contributions throughout the year. The collaborative spirit and dedication exhibited by the Souths community have been instrumental in the club's success in 2023. Here's to another year of growth, achievements, and camaraderie in 2024!



## JUNIOR COMMITTEE 2023

**Souths Junior Chair** - Ruth Lythall

**Saturday Co-ordinator** – Kirty Stafford

**Sunday Co-ordinator** – Leisa Box (resigned) Craig O’Shea

**Registrar** - Dafydd Griffiths

**Girls Co-ordinator** – Kirty Stafford

### Saturday Age Coordinators

**U6** – Terry Barry **U7** – Meredith Bennett **U8** – Erin Zordan **U9** – Kath Anitema

### Sunday Age Co-ordinators

**U10** – Martin O’Connor **U11** – Michael O’Callaghan **U12** – Ruth Lythall **U13** – Dan Madden **U14** – Brett Whalley **U15** – Craig O’Shea **U16** – Matt Bailey **Junior Colts** – Mick Wilson





### PERPETUAL AWARDS 2023

<b>Karmichael Nepean-Hutchison Memorial Shield</b>	Lachie Anning
<b>Saturday Junior Magpie of the Year</b>	Charlie Harvey
<b>Sunday Junior Magpie of the Year</b>	Xavier Gillam
<b>Saturday Vice President Award</b>	Erin Zordan
<b>Sunday Vice President Award</b>	Toni-ann Roehrig
<b>President Award</b>	Ian McGuicken
<b>Magpie Spirit Award</b>	Tony Zantiotis
<b>Kefu Team of the Year</b>	U15 Black
<b>The Elmer Family Outstanding Rep Player</b>	Maggie Stafford
<b>The Lawton Front Rower of the Year</b>	Chris Manu

### JUNIOR 5 YEAR SERVICE TROPHIES

Mabel Cox	William Painter
Jesoni Naisarani Narova	Joseph Perry
Henry Kearns	Liam Munt
Benjamin Knight	Samuel Perry
Kai Mccarthy	Jack Somerville
Max Morland	Jack Ehler
Anthony Spoto	Mitchell Greaves
Hunter Gill-Stevens	Josh Madden
Alfred Liu	Isaac Baice-Tangi
Joseph Bock	Charlie Grieves
John Pearson	Ryan Strickland
Hugo O'Connor	Henry Nolan
Harry York	Mason Beeston
Jackson Cox	Hunter Gray
Edward Griffiths	Jeremiah Manu
Viliami Sevele	Xavier Zantiotos
Sam Manahan	

### JUNIOR 10 YEAR SERVICE TROPHIES

Will Bradley	Declan Hansel
Tom Gainer	Finnlay Cavallaro
Hamish Griffiths	Thomas Merrett
Isaac Moala	





## JUNIOR TEAM AWARDS

### **U13 BLACK**

Best Forward – Jacob Ranasinghe

Best Back – Cael Anderson

Most Improved – Noah Avetisoff

### **U13 WHITE**

Best Forward – Francis Bergin

Best Back – Louie Kovacevic Rattin

Most Improved – Harley Anning

### **U13 MAGPIES**

Best Forward – Elliot Bonnell

Best Back – Adam Pryer

Most Improved – Samuel Hawthorne

### **U14 BLACK**

Best Forward – Alex Tamati Pakau-Jobe

Best Back – Hamish Whalley

Most Improved – Miller Long

### **U14 WHITE**

Best Forward – Kahurangi Retimana

Best Back – Connor Mclaughlin

Most Improved – Sebastien Kendall

### **U15 BLACK**

Best Forward – Spaniyon-Lee Gray

Best Back – Digby Cahill

Most Improved – Micah Kirifi-Aliifaalogo

### **U15 WHITE**

Best Forward – Liam Munt

Best Back – Patrick Hunter

Most Improved – Macalister Gunn

### **U16 BLACK**

Best Forward – Trent Picot

Best Back – Mitchell Moss

Most Improved – Noah Hytongue



## FIELD MAINTENANCE

We extend our heartfelt appreciation to everyone involved in the ongoing rejuvenation efforts of one of our most important assets, our fields. The rehabilitation of our Juniors and Seniors has made significant strides, with comprehensive repair work completed following the conclusion of the season.

### **Shaftesbury Street (Juniors):**

Following the comprehensive repair work, efforts continue to ensure the successful restoration of the affected areas. Additional watering is being employed to fortify these areas. Anticipated rainfall, coinciding with efforts to refill water tanks, will greatly reduce watering expenses. A shift towards manual watering in specific zones will effectively minimize overall water costs.

The application of a wetting agent and lime to the Junior's field has significantly bolstered soil conditions. This enhancement has notably improved moisture retention, resulting in increased turf coverage. This improvement is anticipated to create a more enjoyable environment for our young athletes, eliminating the inconvenience of extensive dust clouds experienced previously.

Our primary focus involves proactive weed treatment, predominantly crows foot, aimed at revitalising heavily affected areas before the upcoming season. A strategic approach involving regular mowing and periodic watering during extended dry periods will further enhance turf coverage.

Looking ahead, targeted lime applications, anticipated for late January, aim to sustainably improve soil conditions, and fortify turf health and resilience throughout the demanding upcoming season.





### Chipsy Wood Oval:

Chipsy underwent a significant renovation process throughout the year, paralleling the application of lime (800kgs) in alignment with Shaftesbury's maintenance schedule. However, the application of the wetting agent was delayed before the rain in the previous months. Despite recent rainfall aiding in rejuvenating Chipsy to some extent, the missed opportunity to apply the wetting agent earlier was acknowledged as a setback in the overall maintenance plan.

To address the field's condition, we administered 250kg of fertilizer and utilised irrigated water containing the wetting agent, maximizing rain absorption and retention projected for the week. It's anticipated that this approach will expedite turf recovery over the upcoming weeks.

Chipsy currently exhibits patchiness and notable bare areas, prompting regular mowing sessions to stimulate turf growth and enhance overall coverage across the field. Additionally, a significant initiative involved the renovation of the central area within Chipsy, aiming to eliminate safety risks for players and improve the field's aesthetic appeal.

Approximately 50kgs of white sand was removed, replaced with soil, and equipped with couch turf in the central area. The broader section was levelled, fertilized, and appropriately watered to encourage turf development and recovery. These measures sought to mitigate injury risks and enhance the field's appearance, ensuring a safer and more visually appealing playing surface for players.

The renovation initiatives undertaken throughout the year have been integral to addressing Chipsy's patchiness and safety concerns, aiming for an improved playing surface quality and player safety. Continued maintenance strategies remain in place to further expedite turf recovery and elevate the overall condition of Chipsy Wood Oval.







## CLUB HOUSE REDEVELOPMENT

Development Permit (Preliminary Approval) for Material Change of Use and Building Work – Extension, Club was approved with conditions by Brisbane City Council on 22 December 2022. The Application was submitted in April 2022.

The Planning approval was based on concept sketches prepared by prepared by Red Canopy (thank you Mr Paul Watson).

In March 2023 the Club engaged O’Neill Architecture and a range of building consultants to further develop the approved concept sketches to assist in the preparation of Detailed Construction Drawings for a Building Approval.

Initial drawings from O’Neill were utilised to support various Grant Applications made on behalf of the club which was managed by Chris Hourigan and assistance from TGG Consultancy (David O’Leary) during this same period.

The result of these applications (including a pre-existing 2020 Qld Gov Grant) are as follows:

Grant	Date	Amount
Qld Govt, Pre-election commitment	2020	\$200,000.00
BCC, Lord Mayor’s Better Suburbs	2023	\$200,000.00
Qld Govt, Minor Infrastructure	2023	\$250,000.00
Qld Govt, Sport & Recreation (Minor Infrastructure Grant top up) – Variation Deed	2023	\$200,000.00
Qld Govt, Gambling Community Benefit Fund	2023	\$ 75,000.00
Souths contingency / Co-contribution for Qld Govt grants (Souths funded)	2020	\$150,000.00
<b>TOTAL</b>		<b>\$1,075,000.00</b>

During 2023, various club members have supported the project including building contractors Enixr Built (Kel Harvey), Brisbane Certification Consultants (Seth Long) as well as Simon Mc Neven and Matthew Cairncross. Most recently we have announced the appointment of the Project Manager from Total Estimating Services (David Knight) to assist the club in confirming the preferred building scope, contracting strategy, budget, staging and pricing prior to commencement of early enabling works and building construction. David will be assisted by Matt Cairncross as Project Contract Administration.

Working with an existing building has been challenging and continues to raise issues that need to be adequately addressed prior locking down the project scope and program prior to entering a building contract. We are continuing to meet with our various funding partners from BCC and Qld Government monthly via PCG Meetings to demonstrate compliance with the Deed Conditions. We are expecting to have an Approved Building Permit before Christmas this year.



# THANK YOU TO OUR SPONSORS

In 2023 we had a total of 36 teams participating in both Senior and junior competitions, this includes a Modified Rugby Program (MRP) team and Mini Magpies Team. With such many participants across the club as well as our large number of volunteers and members, our sponsors are provided with an excellent opportunity to promote their respective products and services, as well as highlight their support for grassroots rugby and inclusive teams such as MRP, Mini Magpies and Women's sport.

With the support of our sponsors, we have been able to successfully field and provide rugby to over 900 members from both Senior and junior rugby, a successful 7's program during the offseason, as well as Modified rugby and mini magpies.

A thank you to our sponsors below:

## MAJOR SPONSORS



## FIRST XV SPONSORS



## 7'S SPONSORS



## SPONSORS



# COMMUNICATIONS

Our social media and email marketing has been a focal point of our club, and it has shown in our large engagement with the community via our social media channels, this has been pivotal for our sponsors as all our major sponsors and first XV sponsors have all been featured regularly on weekly posts. Our aim to increase our sponsors exposure on social media, newsletter, and other channels to provide value in any way we can. There is significant opportunity here to fuel future growth for the Club by connecting with members and driving Club Membership growth.

## Reach ⓘ

Compare your reach from this period to the previous one.

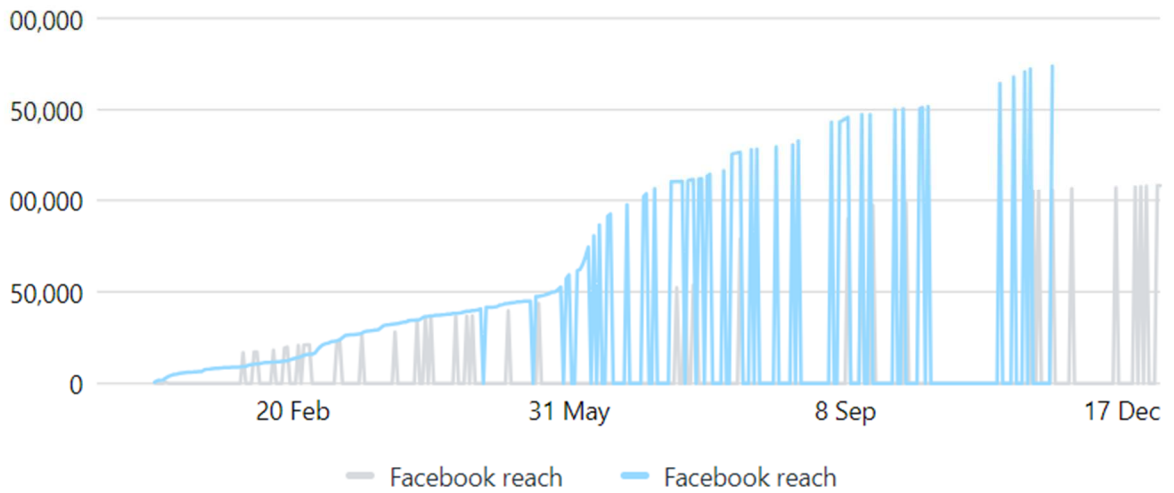
[See more about your content performance](#)

**Facebook reach ⓘ**  
**173,781** ↑ 60.2%

## Paid reach ⓘ

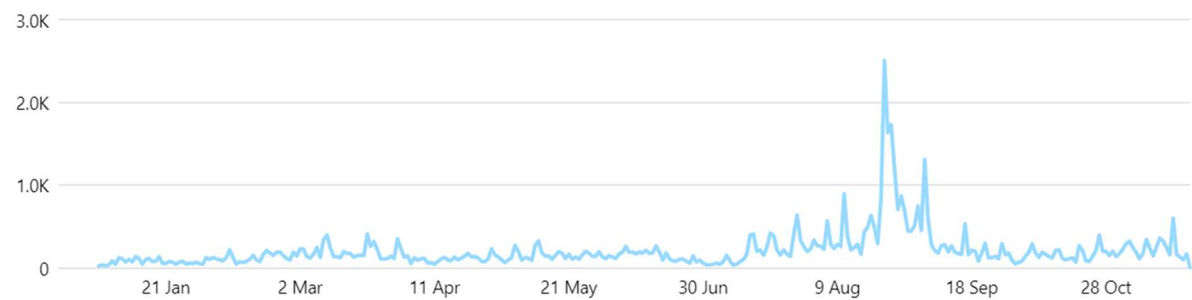
0 0%

Daily Cumulative ⓘ



## Facebook visits ⓘ

**68,798** ↑ 107.1%

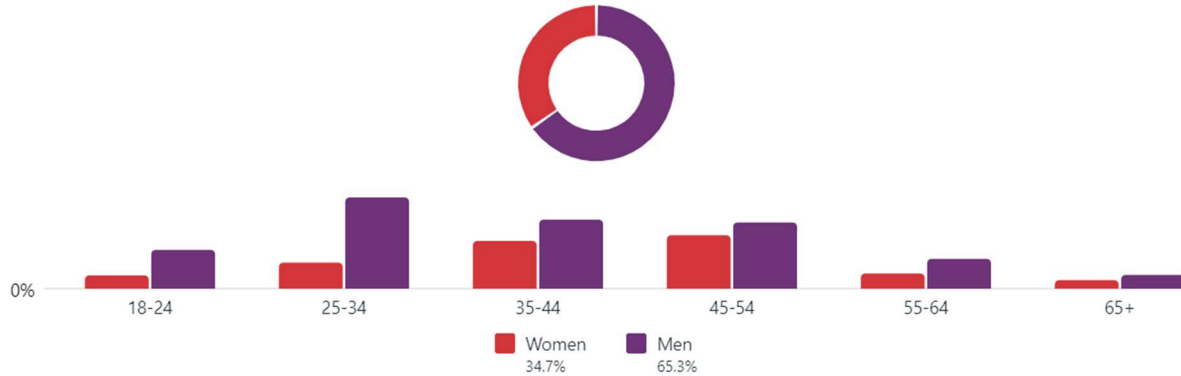




Facebook followers ⓘ

5,248

Age & gender ⓘ



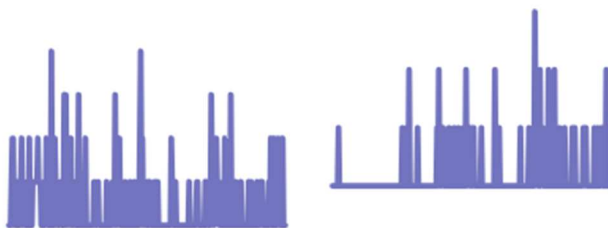
### Messaging

Messaging conversations...

138 ↑ 666.7%

ⓘ New contacts ⓘ

54 ↑ 237.5%



### Social Media Following:

- 2<sup>nd</sup> highest followed Instagram page in QPR
- Over 9,000 followers across FB, Instagram, and Twitter
- Creation of a LinkedIn presence
- Increase of 8% following across all channels total

- Over 9,000 followers across FB, Instagram, and Twitter
- Creation of a LinkedIn presence
- Increase of 8% following across all channels total

### Social Media Engagement:

- 2<sup>nd</sup> highest followed Instagram page in QPR
- Fortnightly newsletter sent to database that might not have access to social media.

### Email traffic + Newsletter:

- Database of over 1100 contacts
- 38% open rate average on all emails for 2023
- Advertising opportunity and exposure as part of entitlements for sponsors



## IN MEMORIAM

We mourn the loss of individuals who were valued members of our community. Their contributions and impact will be deeply missed. We extend our heartfelt condolences to their families and friends, honoring their lasting legacies and the profound influence they had on our lives and our club. May they rest in peace, and may their memories continue to inspire us.

# Vale

Our condolences to family  
and friends of all Magpies  
who passed away this year

Paul O'Callaghan  
Bill Hayden  
Jim Lewis  
Ian Cameron  
Peter O'Meara  
John West  
Faaleo Tupi  
Peter Strauss  
Anthony Raiteri

May they rest in peace





# TREASURERS REPORT

## General Matters

In late January I was contacted by the President and was asked to fill the role as honorary treasurer. After much contemplation I accepted the position in an attempt to assist the Club and repay this great Club for what it has done for me. I would like to take this opportunity to thank Adam Day for his services as honorary treasurer for the past eight years – a massive contribution to the Club on his behalf.

Not long after taking up the role I realised that the Club's financial position wasn't what I expected. There has been some commentary around the financial statements presented at the 2022 AGM. I can confirm that the unaudited financial statements that were presented at the 2022 AGM were the figures that I inherited in late January 2023. At this time, I realised that there was work to be done.

My first and most crucial task was to get the 2022 financial statements up to date and audited. I would like to go on record and thank our auditor, Noel Benson for his prompt assistance with this task. Over approximately three weeks the financial statements were updated, audited and made available to Members.

Over the following months the systems used by the Club were reviewed. The first change was in accounting systems, moving from QuickBooks to Xero. The main reason for this substantial change was to move to a system that is more widely used with the realisation that any future handovers of the Treasurer role will be much easier. The payroll and inventory system were also changed to improve and streamline our systems whilst saving money at the same time. Change is never easy especially when you are busy. Without Jane's commitment this process would have been a lot more difficult. I also need to make special mention of Tricia Branagan from The Three Bookkeeping. Tricia has given up numerous hours of her time (unpaid) to assist the Club. This is a massive contribution for someone with no ties or connections to the Club. Thanks Jane & Tricia.



## Financial Summary

The audited financial statements have been made available to the Members. A summary of key items are as follows:

### Trading Statement:

	2023	2022	Movement
Trading Income	\$443,639	\$403,910	\$39,729
Cost of Sales	\$305,023	\$299,024	\$5,999
Gross Profit	\$138,616	\$104,887	\$33,729
Gross Profit %	31.25%	25.97%	5.28%

Trading income has increased from \$403,910 to \$443,639. This increase is mainly due to the increase in food sales of \$42,288 as a result of operating the kitchen ourselves on game days. Obviously with the increase in sales, we also have an increase in food costs which amounted to \$35,654. The increase in profit made from food only amounted to \$6,634.

In 2023 we have seen an increase in our gross profit of \$33,729 from \$104,887 in 2022 to \$138,616 in 2023. We have also had an increase in our gross profit percentage from 25.97% last year to 31.25% this year. This is due to a number of reasons. Firstly, we have decreased the cost of our direct labour by \$35,104. Also this year we have increased our bar prices and added the on charging of merchant costs. All of which have contributed to improving our gross profit percentage.

Whilst this is a good result, an area of concern for the committee is the sale and control of merchandise which runs off low margins. This is the main reason for the introduction of our new stock system which should allow us to better track our merchandise. The plan is to also have a dedicated area in which to sell our stock. This area will be more secure which should ensure that we are not losing any due to theft.

### Profit & Loss:

	2023	2022	Movement
Income	\$466,598	\$319,074	\$147,524
Expenses	\$720,929	\$470,184	\$250,745
Operating Profit / (Loss)	(\$115,714)	(\$46,223)	(\$69,491)
Non-operating Income	\$499,666	-	\$499,666
Non-operating Expenses	\$51,986	\$57,282	(\$5,296)
Net Profit / (Loss)	\$331,966	(\$103,505)	\$228,461

Whilst the net result looks favourable, unfortunately it is far from that. The true result is detailed in the operating profit which sees a loss of \$115,714, which is up from last year's operating loss of \$46,223. How has this happened?

Income has increased by \$147,524. This is mainly on the back of an increase in sponsorships and fundraising of \$98,900. Coogee income also represents \$64,879 to the total revenue line. It should be noted that we have changed the way in which we report Coogee income and expenses which now appear as direct lines in the profit & loss as opposed to the net result being included as fundraising income.



The main area of concern is the increase in expenditure of \$250,745 for the 2023 year as compared to the prior year. The main variances in the expenses which can be seen in the P&L are the following:

- Jerseys & uniforms - \$124,183 up \$79,783
- Wages - \$82,334 up \$17,809
- Coogee expenses - \$70,363 (as discussed above)
- Rugby expenses being coaching, recruitment & retention - \$161,311 up \$40,811

These items represent \$208,766 of the \$250,745 increase.

### Balance Sheet:

	2023	2022	Movement
Current Assets	\$792,449	\$394,015	\$398,434
Total Assets	\$1,716,927	\$1,334,907	\$382,020
Current Liabilities	\$145,871	\$95,816	\$50,055
Total Liabilities	\$145,871	\$95,816	\$50,055
Net Assets	\$1,571,056	\$1,239,090	\$331,966

The balance sheet looks strong however the devil is in the detail. Included in the current assets is cash received in respect to grants for the club development. This amounts to \$499,666, which is quarantined and not able to be spent on operational matters. With this amount added back we have seen the net assets of the Club decline by \$167,700.

### Cash Flow:

	2023	2022	Movement
Opening Balance	\$298,173	\$362,010	\$(63,837)
Net Cashflow	\$353,851	\$(63,837)	
Closing Balance	\$652,024	\$298,173	\$353,851

Cash held as at 30 September 2023 is \$652,024 representing an increase of \$353,851 from the prior year. As mentioned above, \$499,666 is not available for operational expenditure which leaves our true cash balance at \$152,358. It should be noted that \$29,902 was spent on development costs that could not be acquitted against grant income. These costs include architect costs, surveying costs and grant writing fees. A further \$6,066 was spent on other assets that have been taken up in the balance sheet.





### **Where to from here – short term**

I believe that the Club's financial situation is a matter of concern and the next 12 months will be crucial. The establishment of budgets and tracking of financial results will be essential to ensure that the Club can return a positive net profit for the 2024 year.

The Committee will need to drive our current revenue streams and look for new opportunities. Continuing close relationships with our current loyal sponsors and engagement with new sponsors is critical.

I feel we need to be better organised by having a more systemised plan of events and functions in which to grow fundraising income. An area which has been highlighted as an area where we can grow income instantly is by having a membership drive of supporters and past players. The reinvigoration of the Souths Rugby Foundation which featured the introduction of the 75 Club has seen in excess of \$27,000 raised which will be allocated towards the club development and free up cash for operational matters. I am hopeful that this amount can grow exponentially into the New Year.

The Club will be looking to fill the Souths Rugby Foundation board positions in the new year to maintain direction and effort around this broad community level fundraising and host targeted corporate events to build some brand recognition across Brisbane for this Club affiliated entity.

The Committee will also need to have a detailed plan to decrease spending. Attention to detail, a review of costs and internal controls will be paramount in achieving this.

### **Where to from here – long term**

My belief is that the Club's long-term success is reliant on the generation of passive income to fund future goals on and off the field. The reliance on sponsorship and fundraising activities is essential for the short-term and will keep the Club solvent, but the generation of passive income over a longer period will ensure that Souths remains one of Brisbane's leading rugby clubs.

Lastly, I would like to thank the current Committee who answered the call when the Club needed them. In our brief time together, I believe we have made many changes, some of them not so popular, which will hopefully turn a new page on the financial success of this great Club.

**Brett Whalley**

**Treasurer**



# Financial Statements

Souths Rugby Union Club Incorporated

ABN 41 705 865 437

For the year ended 30 September 2023



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**12** Statement by Members of the Committee

**13** Auditors Report



# Trading Statement

## Souths Rugby Union Club Incorporated For the year ended 30 September 2023

	NOTES	2023	2022
<b>Trading Income</b>			
<b>Sales</b>			
<b>Trading Revenue</b>			
Beer Sales		145,037	141,943
Wine & Spirits Sales		101,741	102,752
Water/Softdrink/Confectionary Sales		60,643	51,427
Food Sales		76,612	34,325
Merchandise Sales		30,220	37,902
Events & Functions		29,385	30,371
Till Discrepancies		-	5,192
<b>Total Trading Revenue</b>		<b>443,639</b>	<b>403,910</b>
<b>Total Sales</b>		<b>443,639</b>	<b>403,910</b>
<b>Cost of Sales</b>			
Opening Stock		42,130	28,662
<b>Purchases</b>			
Purchases - Beer		43,667	51,611
Purchases - Wine & Spirits		59,096	59,786
Purchases - Softdrinks/Water/Confectionary		26,427	27,201
Purchases - Food		63,367	27,713
Purchases - Merchandise		30,455	33,831
Events & Functions Costs		11,427	10,062
<b>Total Purchases</b>		<b>234,438</b>	<b>210,202</b>
<b>Direct Costs</b>			
Direct Wages		59,672	91,098
Direct Superannuation		3,462	7,875
Direct Workers Compensation		1,869	1,133
Consumables Sundry		2,646	2,183
<b>Total Direct Costs</b>		<b>67,649</b>	<b>102,289</b>
Closing Stock		(39,195)	(42,130)
<b>Total Cost of Sales</b>		<b>305,023</b>	<b>299,024</b>
Gross Profit		138,616	104,887
Gross Profit (%)		31	26

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



# Profit & Loss Statement

## Souths Rugby Union Club Incorporated

### For the year ended 30 September 2023

	NOTES	2023	2022
<b>Income</b>			
Trading Profit		138,616	104,887
<b>Total Income</b>		<b>138,616</b>	<b>104,887</b>
<b>Other Income</b>			
<b>Other revenue</b>			
Coogee Income		64,879	-
Grants & Rebates		11,790	25,588
Interest Income		6,996	1,537
Membership Subscriptions		136,766	142,680
Sponsorships & Fundraising		238,836	139,935
Sundry Income		7,332	9,334
<b>Total Other revenue</b>		<b>466,598</b>	<b>319,074</b>
<b>Total Other Income</b>		<b>466,598</b>	<b>319,074</b>
<b>Total Income</b>		<b>605,214</b>	<b>423,961</b>
<b>Expenses</b>			
Accounting, Audit & Legal Fees		2,790	6,035
Advertising & Promotions		4,501	4,406
Bad debts		-	5,787
Bank Charges & Merchant Fees		3,613	6,415
Capital Works Grants		-	1,200
Cleaning / Pest Control / Fire safety		24,062	18,547
Coaching Fees		111,127	88,124
Coogee Expenses		70,364	-
Electricity		27,757	17,377
Fees, Permits, Rates & Licences		5,470	7,849
Gas		1,423	1,020
General Expenses		319	260
Hospitality		800	1,823
Insurance expense		23,061	15,687
Interest expense		5,422	1,076
Jerseys & Uniforms		124,184	44,400
Laundry Services		9,677	7,935
Levies - ARU/QRU/BJRU		13,833	15,299
Medical & Strapping Supplies		13,185	19,941
Medics & Physio Fees		55,283	33,604
Minor Equipment Purchases		4,833	726
Printing, Postage & Stationery		1,339	1,586
Recruitment & Retention		50,184	32,376
Rent expense		4,578	-

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



## Profit &amp; Loss Statement

	NOTES	2023	2022
Repairs & Maintenance - Fields/Grounds		20,215	20,001
Repairs & maintenance		8,961	12,800
Staff Training		-	1,465
Subscriptions		8,159	278
Superannuation		7,321	4,828
Telephone & Internet		1,803	1,831
Training Equipment		2,244	9,468
Transport / travel cost		2,232	-
Trophies & Presentations		7,470	24,676
Wages		82,334	50,845
Water		20,519	11,383
Workers Compensation		1,869	1,133
<b>Total Expenses</b>		<b>720,929</b>	<b>470,184</b>
<b>Operating Profit/(Loss)</b>		<b>(115,714)</b>	<b>(46,223)</b>
<b>Non Operating Revenue</b>			
Grants - Capital Works		499,666	-
<b>Total Non Operating Revenue</b>		<b>499,666</b>	<b>-</b>
<b>Non Operating Costs</b>			
Depreciation		51,986	57,282
<b>Total Non Operating Costs</b>		<b>51,986</b>	<b>57,282</b>
<b>Net Profit</b>		<b>331,966</b>	<b>(103,505)</b>

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



# Balance Sheet

## Souths Rugby Union Club Incorporated

As at 30 September 2023

	NOTES	30 SEP 2023	30 SEP 2022
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Cash Equivalents		698,840	313,681
Trade and Other Receivables	2	54,415	38,204
Inventories	3	39,195	42,130
<b>Total Current Assets</b>		<b>792,449</b>	<b>394,015</b>
<b>Non-Current Assets</b>			
Property, Plant and Equipment	4	924,478	940,892
<b>Total Non-Current Assets</b>		<b>924,478</b>	<b>940,892</b>
<b>Total Assets</b>		<b>1,716,927</b>	<b>1,334,907</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Cash and Cash Equivalents		46,816	15,508
Trade and Other Payables	5	99,055	80,309
<b>Total Current Liabilities</b>		<b>145,871</b>	<b>95,817</b>
<b>Total Liabilities</b>		<b>145,871</b>	<b>95,817</b>
<b>Net Assets</b>		<b>1,571,056</b>	<b>1,239,090</b>
<b>Club Funds</b>			
Accumulated Club Funds	6	1,571,056	1,239,090
<b>Total Club Funds</b>		<b>1,571,056</b>	<b>1,239,090</b>

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



# Notes to the Financial Statements

## Souths Rugby Union Club Incorporated For the year ended 30 September 2023

### 1. Statement of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements for the association's Constitution and Associations Incorporation Act (Queensland). The committee has determined that the association is not a reporting entity.

These financial statements have been prepared on an accrual basis and is based on historical costs and do not take into account changing money values nor, except where stated, current valuation of non-current assets. Except where stated, accounting policies have been consistently applied.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

#### Property, Plant and Equipment

Items are measured on the cost basis. Each class of property plant and equipment under \$1,000 is expensed.

Any carrying amount of property, plant and equipment is reviewed annually by the committee to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in members' equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement.

#### Depreciation

The depreciable amount of all fixed assets, excluding freehold land, is depreciated on a diminishing value basis over the useful lives to the economic entity commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

<i>Class of Fixed Asset</i>	<i>Depreciation Rate</i>
Plant and Equipment	15% diminishing value
Ground Equipment	10% diminishing value
Furniture & Fittings	20% diminishing value
Buildings & Leasehold Improvements	2.5% diminishing value

#### Impairment of Assets

At each reporting date, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

#### Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct materials only.

#### Leases

All leases are charged as expenses in the periods in which they are incurred.

#### Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in

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These notes should be read in conjunction with the attached compilation report.





current liabilities on the balance sheet.

### Income Tax

The committee has formed the opinion that association is exempt from payment of income tax under the provisions of the Income Tax Assessment Act. Consequently, tax effect accounting is not applicable and no provision has been made for income tax.

### Employee Benefits

No provision is made for the entity's liability for employee benefits arising from services rendered by employees to balance date.

### Mortgages

The overdraft facility with the Commonwealth Bank of Australia is secured by the Incorporated Associations assets via a company charge.

### Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue.

Interest revenue is recognised when it is received. Dividend revenue is recognised when it has been received.

All revenue is stated net of the amount of goods and services tax (GST).

### Prior Year Figures

Unless otherwise stated, the accounting policies adopted are consistent with those of the previous financial year.

### Related Parties

#### Interest in Contracts

During the year Souths Rugby Union Club Incorporated appointed Lakehouse Accounting as the association's auditor.

### Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

### Grants

Grant revenue is recognised in the income statement when the entity receives the grant, when it is probable that the entity will receive the economic benefits of the grant and the amount can be reliably measured.

Grants - capital works are government funded grants that are specifically for the re-development of the club house. These funds are quarantined for this purpose and cannot be used as working capital.

	2023	2022
<b>2. Trade and Other Receivables</b>		
<b>Current</b>		
Accounts Receivable	30,150	22,711
Advance - Souths Rugby Foundation	1,000	1,000
Other Receivables	8,427	-

These notes should be read in conjunction with the attached compilation report.



## Notes to the Financial Statements

Prepaid Insurance	14,837	14,493
<b>Total Current</b>	<b>54,415</b>	<b>38,204</b>
<b>Total Trade and Other Receivables</b>	<b>54,415</b>	<b>38,204</b>
	2023	2022

**3. Inventory**

<b>Inventories</b>		
Inventory - Beer	5,635	6,448
Inventory - Wine & Spirits	6,740	6,092
Inventory - Softdrinks/Water/Confectionary	1,087	5,488
Inventory - Merchandise	25,732	24,102
<b>Total Inventories</b>	<b>39,195</b>	<b>42,130</b>
<b>Total Inventory</b>	<b>39,195</b>	<b>42,130</b>
	2023	2022

**4. Property Plant and Equipment**

<b>Leasehold Improvements</b>		
Leasehold Improvements at Cost	806,260	806,260
Accumulated Amortisation of Leasehold Improvements	(103,512)	(76,447)
<b>Total Leasehold Improvements</b>	<b>702,748</b>	<b>729,813</b>
<b>Ground Facilities</b>		
Ground Facilities at Cost	304,905	304,905
Accumulated Depreciation of Ground Facilities	(212,873)	(202,685)
<b>Total Ground Facilities</b>	<b>92,032</b>	<b>102,220</b>
<b>Plant and Equipment</b>		
Plant and Equipment at Cost	208,873	204,684
Accumulated Depreciation of Plant and Equipment	(159,103)	(150,632)
<b>Total Plant and Equipment</b>	<b>49,770</b>	<b>54,052</b>
<b>Furniture &amp; Fittings</b>		
Furniture & Fittings at Cost	54,627	52,750
Accumulated Depreciation of Furniture & Fittings	(47,997)	(46,598)
<b>Total Furniture &amp; Fittings</b>	<b>6,631</b>	<b>6,152</b>
<b>Rugby Equipment</b>		
Rugby Equipment at Cost	118,201	118,655
Accumulated Depreciation of Rugby Equipment	(90,910)	(86,105)
<b>Total Rugby Equipment</b>	<b>27,291</b>	<b>32,550</b>
<b>Other Fixed Assets</b>		
Work in Progress	46,005	16,104
<b>Total Other Fixed Assets</b>	<b>46,005</b>	<b>16,104</b>
<b>Total Property Plant and Equipment</b>	<b>924,478</b>	<b>940,892</b>

These notes should be read in conjunction with the attached compilation report.



## Notes to the Financial Statements

	2023	2022
<b>5. Trade and Other Payables</b>		
<b>Current</b>		
Accounts Payable	64,079	48,103
ATO Amounts Payable	15,691	15,555
Insurance Premium Funding	16,371	12,780
Payroll Creditors	2,914	3,871
<b>Total Current</b>	<b>99,055</b>	<b>80,309</b>
<b>Total Trade and Other Payables</b>	<b>99,055</b>	<b>80,309</b>
	2023	2022
<b>6. Accumulated Club Funds</b>		
Accumulated Club Funds at Start of Year	1,239,090	1,342,595
Profit/(Loss) This Year	(167,700)	(103,505)
<b>Total Accumulated Club Funds</b>	<b>1,071,390</b>	<b>1,239,090</b>

These notes should be read in conjunction with the attached compilation report.



# Appropriation Statement

## Souths Rugby Union Club Incorporated For the year ended 30 September 2023

	NOTES	2023	2022
<b>Retained Earnings after Appropriation</b>			
Retained Earnings at Start of Year		1,239,090	1,342,595
Profit/(Loss) Before Taxation		331,966	(103,505)
Retained Earnings After Appropriation		1,571,056	1,239,090

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



# Statement by Members of the Committee

## Souths Rugby Union Club Incorporated

### For the year ended 30 September 2023

The committee members have determined that the entity is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the accounts.

In the opinion of the committee this financial report:

1. Presents fairly the financial position of Souths Rugby Union Club Incorporated as at 30 September 2023 and its performance for the year ended on that date.
2. At the date of this statement there are reasonable grounds to believe that the entity will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Treasurer: \_\_\_\_\_

Secretary: \_\_\_\_\_

Sign date: 13 November 2023



# Auditors Report

## Souths Rugby Union Club Incorporated

### For the year ended 30 September 2023

To the Members

#### Souths Rugby Union Club Incorporated

#### The Special Purpose Financial Report

We have audited the attached special purpose financial report of Souths Rugby Union Club Incorporated for the year ended 30 September 2023, comprising of Balance Sheet, Statement of Receipts and Payments, Notes To The Financial Report, and Statement by Members of the Committee.

#### *Committee's Responsibility for the Financial Report*

The Committee is responsible for the preparation and true and fair presentation of the financial report and have determined that the accounting policies used and described in Note 1 to the financial statements which form part of the financial report are consistent with the financial reporting requirements of the Associations Incorporations Act 1981 Queensland and are appropriate to meet the needs of the members. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

The special purpose financial report has been prepared for distribution to the members for the purpose of fulfilling the Committee's financial reporting requirements under the Associations Incorporation Act 1981 Queensland. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates, to any person other than the members, or of any purpose other than that for which it was prepared.

#### *Auditor's Responsibility*

We conducted an independent audit in order to express an opinion to the members of the Association. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the accounting policies described in Note 1, so as present a view which is consistent with our understanding of the association's financial position, and of its performance as represented by the results of its operations. These policies do not require the application of all

Accounting Standards and other mandatory professional reporting requirements in Australia. No opinion is expressed as to whether the accounting policies used and described in Note 1, are appropriate for the needs of the members.

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee members.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.



Auditors Report

*Independence*

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

**Audit Report Qualification**

*Basis for Qualified Opinion*

It is not practical for Souths Rugby Union Club Incorporated to maintain an effective system of internal control over donations and fundraising activities until their initial entry in the bank account. Accordingly, my audit in relation to receipts was limited to amounts deposited into the entity's bank account.

**Qualified Audit Opinion**

In my opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial report of Souths Rugby Union Club Incorporated presents fairly the assets and liabilities at 30 September 2023 and the income and expenditure of the entity for the year then ended in accordance with the basis of accounting described in Note 1 to the financial statements.

**Emphasis Of Matter**

I draw your attention to the Non-operating Revenue government grant of \$499,666 on page 5 of the Financial Report. Note that those grants received are for capital works expenditure only, specific to the approved grant. As at year end date this amount of \$499,666 is yet to be expended by the Club.

Noel Benson MIPA

Lakehouse Accounting

Dated: 13 November 2023

